

Jonathan David Westerling

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Technical Program Manager

Combining varied work backgrounds to bring new ideas and create deeper impact.

Demonstrated ability to bring together engineers and non-engineers to align and produce complicated deliverables quickly and efficiently. Broad technical knowledge and a wide range of expertise helps me inspire cross-functional team collaboration to resolve complex challenges. Bilingual. Key skills include:

Leadership | Cross-functional Collaboration | Problem Solving | Influencing without Authority | SmartSheets | G-Suite | Documentation | Communications | Project Management | Agile Methodology | Innovation | Process Improvement

Recent Experience

Google Cloud, Sunnyvale, CA

Program Manager

2020 - 2023

Google Cloud [announced a new Product Area](#) in Summer 2022 to create advanced software aimed at wireless and private 5G network providers. Delivered successful end-to-end GA Launch for new Google Cloud software product through a two year lifecycle.

- Technical Project Manager overseeing all process approvals including Global Business Practice, order form and sales team onboarding, three pay-as-you-go SKUs including tiered pricing, billing integration, Tax/Finance/Legal reviews, external API approval, and documentation (user guide).
- Created and facilitated weekly VP-level tracking and reporting for five group products. Created a simple slide-format weekly update which was standardized across the entire product area.
- Implemented \$4.58 billion "Priority License" feature for customers and external hardware manufacturers to meet industry-standard and company product requirements.
- Oversaw 3x Federal Privacy Shield certifications in close collaboration with Product/Legal/Privacy. Updated product documentation (user guides) as required facilitating cross-functional weekly meetings to track timelines and achieve internal deadlines. Certified compliant every time.

Google Wireless Services, Mountain View, CA

Hardware Test Engineer (promoted to Program Manager)

2018 - 2020

Hardware manufacturers around the world require special access to create and sell compatible radio devices.

Managed the testing by 20+ manufacturers worldwide producing 200K+ active radio devices. Quickly transitioned from test engineer to managing the sensor engineering program and QA.

- Owned product delivery and definitions. Facilitated cross-functional weekly meetings to track feature timelines, technical roadmap, and pushed to achieve deadlines.
- Drove product support processes and external messaging for manufacturing partners.
- Trained five support contractors creating initial product support processes including Salesforce for issue tracking.

Adecco (onsite at Google), Mountain View, CA

Radiofrequency Contractor

2016 - 2018

Oversaw outside contracting firm on-site who executed the test plan and organized results into meaningful, standardized data sets for presentation to senior management. Google proceeded with a multi-million-dollar pilot program using this approach.

Shoutcast / Radionomy Group, San Francisco, CA**US Product Manager, Streaming Media Software****2013 - 2016**

Industry standard B2B audio software, used by 50K+ radio stations, previously had no built-in revenue model.

Oversaw the addition of ads into product. Created 4M impressions per month and \$180K annual revenue in the first year.

- Updated product feature-set with targeted audio advertising with competitive revenue share. This gave broadcasters access to new income without having to sell any commercials themselves.
- Led relationships with 300+ top US broadcasters and content delivery network accounts from beta testing through launch.
- Daily multilingual, cross-departmental collaboration with company executives, software development, engineering, and technical teams in Paris, Brussels, and New York.

Mackenzie & Albritton LLP, San Francisco, CA**Paralegal****2005 - 2013**

Six attorney telecommunications law firm powers through regulatory issues in municipalities resisting wireless infrastructure improvements. Helped unblock the construction of new cellular infrastructure in over 100 different cities and towns.

- Drafted and designed accurate, understandable legal documents for governmental entities and courts to quantify federally required fixes for service gaps, coverage options, and network capacity.

Education and Licenses**Bachelors (BA) in Audio Engineering Case Western Reserve****Bachelors (BM) in Performance Cleveland Institute of Music**

Double Degree Program, Cleveland, OH

- FCC radio license (N1JLV).
- FCC Restricted Radiotelephone Operator's Permit.
- Certified Professional Installer (GOOG-00007).
- FAA Part 107 UAV License (#1946852).
- California State Background Clearance (Police Volunteer).

Other Activities

- Created a new jazz radio station, broadcasting community programming to Marin County where no other local service existed. Oversee all aspects of station operations including programming, volunteers, FCC, all station DJs, and show content.
- Live Radio Producer - 8 Years @ ABC Radio's San Francisco #1 station.
- Professional musician - bassoon and contrabassoon.
- Audio engineer - audiophile playback and digitizing of priceless vintage recordings.
- Airfield archaeologist - multitudes of published research on abandoned airports.